

PROPOSAL

Meeting Owl Setup

Tanyard Springs

6920 Heritage Crossing
Glen Burnie, Maryland 21060 United States
410-360-4018

Revision: 0
Modified: 10/2/2023



Presented By:

All About Sound & Video, Inc.

1595 Kimblewick Road
Potomac, MD 20854 United States
301 424 5573
<http://www.aasv.tv>



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Audio Components



1 **Owl EXPANSIONMIC**
Expansion Mic for Meeting Owl 3

\$282.74



1 **Owl MEETINGOWL3**
Video Conferencing System

\$1,509.48

Audio Components Total

\$1,792.22

Club Room Total

\$1,792.22

Project Subtotal:

\$1,792.22

* Price Includes Accessories

Meeting Owl Setup

Project No : ALL A-1012

Rev. 0

10/2/2023

PROJECT SUMMARY

| | |
|---------------------------|------------|
| Total Installation Price: | \$1,792.22 |
| Sales Tax: | \$78.66 |

| | |
|---------------------|-------------------|
| Grand Total: | \$1,870.88 |
|---------------------|-------------------|

Mark Moorman

12/26/23

Client: Mark Moorman

Date

Kristin Johnston

1/5/2024

Contractor: All About Sound & Video, Inc.
MHIC #85675

Date

SCOPE OF WORK

Video Conference Equipment: Provide and install Owl Tele conference camera interface.
Provide and install expansion mic and integrate into the Video conference Owl.
Train customer on use of Mic and camera.

***Drywall repair, finishing and painting are not included this estimate. We can provide a separate estimate at the conclusion of the rough-in phase upon request. ***

CONTRACT

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- A.** The general project description is contained in the attached document and related documents from herein referred to as the "Proposal".
- B.** The specific work to be performed by Contractor is the installation of the specified system as outlined in the Proposal.
- C.** The total amount to be paid by the owner for the performance (subject to additions and deductions by written change order) shall not exceed the total specified in the Proposal.
- D.** Progress payments will be made according to the payment schedule below. Equipment will not be ordered until the equipment deposit has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.
- E.** Payment is due immediately after invoicing. Unpaid balance beyond 10 days after invoicing of completed tasks as outlined in item D shall bear interest payable to Contractor at a rate of 1.5% per month simple interest.
- F.** This Proposal expires 30 days following the date stated on the top of this agreement. No work will be scheduled without a deposit plus a signed copy of this agreement. All drawings and specifications contingent on agreement and retainer.
- G.** If the scope of work exceeds time estimated to complete because of unforeseen circumstances or changes to the original scope of work, the owner agrees that he/she will be charged at a rate of \$125 per man, per hour for all extra labor involved in completing the job. Unless requested all work additional work required or requested will be completed without a written estimate for the cost of all additional work and materials.
- H.** All drawings and documentation are contingent on retainer. Since preparing a proposal requires system design & engineering by a professional Systems Integrator, only one version of the proposal will be prepared without a retainer. If a second version is required or if project is for design & documentation only, a minimum \$400 Design Retainer will be collected. This Design Retainer will cover up to three additional designs and proposals, as well as one block-diagram drawing of the system. For a \$1000 Design Retainer, client will receive up to three versions, one block diagram drawing, plus one basic cabinet audio placement and specification drawing. The retainer covers design & engineering time and is non-refundable.
- I.** Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation or unavailability with a comparable model of equal or greater value upon customer approval. Contractor will not be held responsible or liable in any way for any said product's obsolescence, discontinuation or unavailability.

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Payment Schedule

| | Amount | Due Date |
|-----------------|---------------|-----------------|
| Initial Deposit | \$935.44 | |
| Final | \$935.44 | |

1. Contract Documents and Details

The contract documents consist of this agreement, including all general provisions, special provisions, specifications, drawings, addenda, change orders, written interpretations, and written orders for minor changes in work. Work not covered by contract documents will not be required unless it is required by reasonable inference as being necessary to produce the intended result. The costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets are not included unless specifically documented in the proposal. Contractor is not responsible for any underground trenching or laying or supplying of conduit for outside wiring.

2. Time

With respect to schedule completion of the tasks in section D, time is of the essence. If Contractor is delayed at any time in the progress of the work by owner change orders, fire, labor disputes, acts of God or other causes beyond Contractor's control, the completion schedule for the work or affected parts of the work shall be extended by the same amount of the time caused by the delay.

3. Payments and Completion

The above Payment Schedule is a guideline and approximation. Since contractor will, if possible, open, test and burn-in equipment before delivery, all components must be paid for before delivery to job site. Payments may not be withheld under any circumstances. Any disputes due to legal claims will be settled independently in good faith between the parties. Final payment shall be due immediately following completion of the project. Contractor will hold owner harmless with respect to claims of subcontractors and suppliers.

4. Insurance

Contractor shall purchase and maintain such insurance necessary to protect from claims under workers compensation and from any damage to the owners property resulting from the conduct of this contract.

5. Changes in the Contract

The owner may order changes, additions, or modifications without invalidating the contract. Such changes must be in writing and signed by the owner. The contractor shall provide the owner in writing the amount of additional costs or cost reductions resulting from changes ordered within 15 working days unless this requirement is waived in writing by the owner. Change Orders shall be paid in full upon acceptance of change and shall not alter the contract's payment schedule. In case of product unavailability or discontinuation, contractor reserves the right to substitute equipment of equal or better quality with clients approval. Contractor will be held blameless in case of product unavailability or discontinuation.

6. Warranty

Contractor warranties all parts and labor involved in an installation for one year. Contractor will also be glad to help the client get their manufacturer-warrantied equipment serviced though out the life of the said warranty.

Mark Moorman

12/26/23

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Date:

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