



www.innovativesecurity.com

301.931.0200

4815 Prince Georges Avenue, Suite 3, Beltsville, Maryland 20705

Quote - Gym Access *Control*

Prepared For:
Tanyard Springs HOA
Mark Moorman
Phone: (410) 360-4018
6920 Heritage Crossing
Glen Burnie, MD 21060
tanyardsprings@abarisrealty.com

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Prepared By:
Kelsey Boulos
Phone: 301.931.0200
Email: kboulos@innovativesecurity.com

Product Descriptions

Optional	QTY	Description	Picture
	1	Small Tacker Expansion Board with Enclosure and Power Supply This Small Tracker Board Enclosure houses only one Tracker Board, and associated transformer.	
	1	Proximity Card Reader This reader measures about 3"x2" and is an excellent reader either for indoor or outdoor use.	
	1	18/6 Shielded Cabling (50' Bundle) Although there are a lot of low quality manufacturers of wire available for security applications, we use high quality wiring in order to ensure secure data transmission	
	1	18/2 Cabling (50' Bundle) Although there are a lot of low quality manufacturers of wire available for security applications, we use high quality wiring in order to ensure secure data transmission	
	1	Lockwork Labor Lockwork Estimate	
	8	Installation Labor Our technicians are trained and certified, and have an average of over 10 years experience in the field.	
	1	Installation Materials Install materials include any small parts and pieces used in order to safely and efficiently install your security system.	

Technical Summary

Innovative Security will install the above listed equipment to provide the client with an additional door of access control per the attached illustrations. Client to patch drywall.

Cloud Backup Options

Cloud backup is essential to an effective and disaster-proof video surveillance system. We've organized our cloud offerings so that you can choose how much you'd like to invest each month. Use the matrix below to choose how many cameras you'd like to save, and how long you'd like to save them. The total monthly amount will populate on the right.

Cameras # Days Total amount

Payment & Pricing

Client may select one of the two payment options listed below. In either instance, Innovative Security (ISSI) will invoice the client a 40% deposit on system price prior to installation, and the balance will be due on completion.

Leasing and Finance Options Available Upon Request.

	Standard	
Initial Investment Including Discounts	\$2,406.44	\$2,673.82

Monthly Fees	\$14.44	\$0.00
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Parts & Labor Warranty	60 Months	12 Months
Included Discount	10%	
Free Scheduled Maintenance	✓	
Preferred Service Scheduling	✓	
Discounted Future Additions	✓	
Discounted Monitoring	✓	
Discounted Key Fob Management	✓	
Free System Removal*	✓	
Free Software and Firmware Updates	✓	

Select Pricing Option: select ▼

Please Update Pricing before approval.

[Complete my Order](#)

Thank you and congratulations on another great decision! We just need the following information to provide you with the best service available in the industry:

IP Address: 96.83.101.73
 Your EMail: tanyardsprings@abarisrealty.com
 E-Signature: *"signatures" could include: /john smith/, /js/, /js123/, etc*
 Your Name:
 Comments:

Shirley Ambush 9/11/2020

Payment Choice: I agree to the terms and conditions of the above document and PDF attachment with an e-signature above.

Complete My Order

Have Questions?

Not Ready To Accept? Have Questions?

Submit

(Note, you will receive a copy of your message by email.)

No questions posted yet.

Professional References



Baltimore Ravens
Training Facility
Damon Sanders
Vice President of Security



MICA
MONTIARD INSTITUTE
COLLEGE OF ART

MICA
College Campus
Morton Byrd
Associate Vice President



JW Marriott Hotel
Hotel & Hospitality
Wayne E. Egan
Security Director



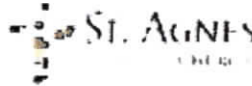
Hyatt Regency Baltimore
Resort & Restaurants
Andre Soper
Security Director



Maintenance Supply
Headquarters
Van Dyke
Amanda Bailey
Facilities Maintenance Lead



The Lenkin Company
Property Management
Don Norwood
Property Manager



St. Agnes Church
Worship Center
Roberto Landon
Operations Manager



Synergy Networks
IT & Web Marketing
Van Boggs
CEO



Bert's Harley Davidson
Bike Sales & Service
Bert King
Owner

Terms & Conditions

I. Payment

For jobs under 30k, our standard terms are 40% deposit with the balance due on completion of the installation. For jobs over 30k a 40% deposit is required, 30% due when equipment is on site, and a final payment of 30% on completion. Client agrees to allow Innovative Security to check client credit information at any time prior to or during installation or any associated agreements. Innovative Security reserves the right to cancel the installation or agreement at any time, for any reason. Payment plan numbers are an approximation, actual figures may vary. If you have special circumstances you would like us to address, please feel free to inquire of us. Any alterations from the above specifications or quantities are to be considered extra to the contract price.

If lock hardware or installation is not included in the proposal, it is assumed that we are either utilizing the client's existing hardware, and it is in good working condition; or a separate proposal will be provided by Innovative Security and client assumes responsibility of payment.

If an electrical permit is required for installation, there will be an additional charge.

Insurance requirements vary by company; it is the client's responsibility to notify ISSI of any and all insurance requirements. If any fees are required to submit insurance paperwork to be in compliance with the client's insurance company these fees will be included in the final invoice.

All monthly charges require ACH checking draft or ACH Credit Card Draft. An additional monthly charge of \$3 will be added to any agreement invoices generated without completed corresponding ACH forms. The \$3 administration fee will be removed from future charges once completed ACH form is received from client, but previous charges and administration fees will not be refunded. If annual billing is requested by client either with or without ACH form, a non-refundable monthly administration fee of \$1.50 will be added to each month of the total billing amount. (\$18.00 per year)

II. Client's Responsibilities

It is customer's responsibility to provide power at site, a phone connection for alarm systems, and a dedicated phone line or static IP address for remote view video applications and telephone entry systems where needed.

Network connections may/will require the services of the customer's IT department/vendor. (Service charges, additional equipment and associated costs for the network connectivity are not included in this quotation.) client's IT personnel are responsible for opening, forwarding, and enrolling ports for any IP usage for any application. Client is responsible for providing adequate upload/download speeds for all IP Based applications. Speeds required will vary based on application.

The customer is responsible for connecting the building fire alarm panel to the ISSI furnished equipment to comply with the local codes for approval by the authority having jurisdiction. ISSI will assist in providing the design information.

While every effort will be made to preserve the status of footage, Innovative Security Systems, Inc. will not be held responsible for the loss of existing recorded video during service, repair, maintenance, and/or updates.

Client is responsible for maintaining their recorder hard drive log book and performing regular checks on footage retention. If a lift is needed for installation, client is responsible for providing a lift, or ISSI will provide it and client will be responsible for all lift rental fees associated with installation.

The customer shall be responsible to periodically evaluate the system to ensure satisfactory operation.

It is illegal to record audio without someone's knowledge. It is the client's responsibility to prominently display notification that audio is being recorded at the premises.

III. Agreement Term

The minimum term for an extended warranty is twelve months (1 year) from the agreement execution date. In the event the client cancels the agreement prior to the end of the agreed term, the client will be responsible for the balance of the term of the agreement. Any system / parts added to the agreement after the agreement is in effect will require a separate agreement or the agreement will need to be revised and re executed with the new system/ parts.

IV. End of Life Equipment

ISSI agrees to maintain equipment to manufacturer's recommended standards and quality levels. ISSI will maintain client equipment to the point of its "end of useful life" and/or is no longer supported by the manufacturer. At this point ISSI will supply client with a proposal to replace the end of life device with a 20% discount for Extended warranty clients.

V. ISSI is Not an Insurer

It is understood and agreed: That ISSI make no guarantee or warranty, including any implied warranty of merchantability or fitness that the equipment or services supplied will avert or prevent occurrences or the consequences therefrom which the system or service is designed to detect or avert. Client hereby releases, discharges and agrees to hold ISSI harmless from any and all claims, liabilities, damages, losses, or expenses, arising from or cause by a hazard covered by insurance in or on the premises of Client whether said claim is made by Client, his agents, or insurance company or by any other parties claiming under or through the Client. Client agrees to indemnify ISSI against, defend, and hold ISSI harmless from any action for subrogation which may be brought against ISSI by any insurer or insurance company or its agents or assigns including the payment of all damages, expenses, costs and attorney's fees. Innovative Security Systems, Inc. will not be held responsible for the loss or damages to any footage, including that which is backed up as part of a

cloud-hosted option. Cloud hosted video backup is provided by ISSI through a third party storage facility.

VI. Coverage and Exclusions

All equipment and labor is guaranteed for one year from the date of completion except damage which would usually be covered by property insurance and customer's negligence, excluding lock work, which is covered for 30 days. Extended Warranty plans cover all maintenance and parts required for regular service calls during regular business hours which are not already covered by property insurance. Emergency service completed during regular business hours will incur a one-time emergency trip charge of \$149.00 per occurrence. Any service requested to be done outside of business hours or on an emergency scheduling priority (within 24 hours) will incur a one-time emergency trip charge of \$149.00 and a discounted hourly rate of \$99.00 per hour (normally \$149.00 per hour).

Damages caused by the following are not covered under extended warranty plans: Power surge or power outage, flood, water damage, storm damage, vandalism, abuse, using system outside of its intended use, modifications made to the system by non ISSI employees, additions to the system not professionally installed by ISSI, any modifications to clients ancillary systems I.E. network, router, IP addresses, phone lines, internet that affects the operation of ISSI serviced equipment, or lock work hardware. Locks, lock hardware, and door operators are not included in this agreement.

ISSI may require a one-time system inspection to verify that the system is fully operational at the time of the agreement. There is a one-time Trip charge of \$99.00 for this inspection. If at the time of the inspection, there is service needed to repair the system to bring it to full operating levels, these pre-agreement repairs will be made at Time & Materials rates or a proposal can be provided for necessary repairs.

VII. Renewal

This agreement will automatically renew upon the expiration date for the same term as the original agreement. Innovative Security Systems, Inc. reserves the right to increase the agreement amount at any time. This is due to the increased costs of repair and service as the system parts age.

VIII. Collection & Legal Fees

Upon default in making payment within 90 days of demand, and providing this note is turned over for collection, the undersigned agrees to pay all reasonable legal fees and costs of collection to the extent permitted by law. This note shall take effect as a sealed instrument and be enforced accordance with the laws of the state of Maryland. All parties to this document fully bond notwithstanding the release of any party, extension or modification of terms, or discharge of any collateral for this note. (Laws of the state of the debtor apply).

If client cancels or fails to maintain payments on the 60 month maintenance plan prior to renewal, the plan will automatically convert to standard coverage. The transaction including purchase price and any previously completed service calls that have not been paid for by maintenance plan amounts will be recalculated without discounts and client assumes responsibility for any balance that may remain outstanding. The customer agrees that if monthly payments become more than 60 days past due, Innovative Security reserves the right to visit the client's site during business hours without prior scheduling to remove equipment. Patching of nail holes, etc. will be the client's responsibility.

IX. Agreement

Acceptance of proposal by Client- The above prices, specifications, terms and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above. Lease prices are approximate figures. If the leasing option is selected, credit approval is required prior to installation. This proposal is not binding upon Innovative Security Systems, Inc. until countersigned by an authorized agent of Innovative Security Systems, Inc.