



**Abaris Real Estate Management, Inc.**

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March 14, 2025

Milan Lbjubenovic  
HIGH SIERRA POOLS  
[Milan@highsierrapools.com](mailto:Milan@highsierrapools.com)

**RE: Purchase and Install of New PoolCOP Genesis Chemical Controller & Acid Feeder with Tank and Purchase of Dolphin Wave 100 Robotic Cleaner.**

Dear Milan:

The Board of Directors at the above-referenced community has voted to accept your proposals for purchase and install of the New PoolCOP Genesis Chemical Controller & Acid Feeder with Tank and the Purchase of the Dolphin Wave 100 Robotic Cleaner the as outlined in proposals.

Enclosed is the signed copy of the proposal for your records. Please let me know if you have any questions. Thank you!

Sincerely,

A handwritten signature in black ink that reads 'Kaitlyn Ambush'.

Kaitlyn Ambush, CMCA  
Community Manager

CC: Board of Directors



# Proposal

High Sierra Pools Inc.

**Client Name:** Tanyard Springs (HOA)  
**Project Name:** BUDGET 2025 - Supply and Install New PoolCop Genesis Chemical Controller and Acid Feeder with Tank  
**Jobsite Address:** 6920 Heritage Crossing Glen Burnie, MD 21060 **Billing Address:** 6920 Heritage Crossing Glen Burnie, Maryland 21060  
**Estimate ID:** EST5056711  
**Date:** Nov 26, 2024

<b>Main Pool - Supply and Install New PoolCop Genesis Chemical Controller</b>	<b>\$5,600.00</b>
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The PoolCop Genesis is a commercial remote water quality controller. It provides picture-perfect water quality on-site and remote monitoring via LAN or GSM module if equipped. You can view water quality data, print charts and graphs, customize your settings, and receive notifications. Wireless link to the PoolCop site or app with 24/7 monitoring. GSM data included for 24 months

**Note: Existing chemical feeders will be reused**

<b>Main Pool - FAC Installation Pack - Disinfection: free available chlorine measurement and protection</b>	<b>\$3,375.00</b>
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<b>Main Pool - Acid Feeder with Tank</b>	<b>\$1,040.00</b>
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	<b>Subtotal</b>	\$10,015.00
	<b>Taxes</b>	\$0.00
	<b>Estimate Total</b>	<b>\$10,015.00</b>

TERMS AND CONDITIONS: All Unforeseen conditions and work complications will be reported to the management. All Change orders are subject to prior approval. All work to be done in a professional manner and all materials to complete the above work to be included in this agreement. This estimate applies only to the job described above. The invoice will be submitted upon completion of the work. The payment is due upon receipt unless specified otherwise. Please sign below and return to the Sierra offices in order to schedule the above work. Prices are subject to change without notice.

Estimate authorized by: \_\_\_\_\_  
 Company Representative

Estimate approved by: Mark Moorman  
 Customer Representative

Signature Date: \_\_\_\_\_

Signature Date: March 14, 2025



# Proposal

"Your Partner in Pool Management and Service"

Client Name: Tanyard Springs (HOA)  
 Project Name: BUDGET 2025 - Supply Dolphin Wave 100 Robotic Cleaner (Discounted)  
 Jobsite Address: 6920 Heritage Crossing Glen Burnie, MD 21060 Billing Address: 6920 Heritage Crossing Glen Burnie, Maryland 21060  
 Estimate ID: EST5056690  
 Date: Nov 26, 2024

**Supply Dolphin Wave 100 Robotic Cleaner \$4,599.00**

- Dolphin Wave 100 Commercial Robotic Cleaner is ideal for mid-sized pools up to 88 ft in schools, health clubs, resorts, and water parks.
- Completely covers pool floor, walls, and waterline plus superior filtration for all types of dirt and debris.
- Hands-off Cleaning: Fast and efficient operation minimizes cleaning downtime, keeping your pool open for guests to enjoy.
- Engineered for Power: Dual scrubbing brushes remove tough dirt from the pool's surfaces leaving the water exceptionally clean and healthy.
- 4 hours, 6 hours, and 8 hours cleaning cycles with remote control and delay mode.
- 98 ft tangle-free cable. Includes caddy.
- 2 year limited warranty.

NOTE: CLEANER MAY NOT BE IN STOCK. SHIPPING CHARGE MAY APPLY AND WILL BE BILLED SEPARATELY. LEAD TIME TO BE PROVIDED AFTER PROPOSAL IS APPROVED.

1 Each	Dolphin Wave 100 Robotic Cleaner with 98' Cord	\$5,139.00	\$5,139.00
	Delivery Charge		\$85.00
	Customer Discount		-\$625.00
		<b>Subtotal</b>	<b>\$4,599.00</b>
		Taxes	\$0.00
		<b>Estimate Total</b>	<b>\$4,599.00</b>

TERMS AND CONDITIONS: All Unforeseen conditions and work complications will be reported to the management. All Change orders are subject to prior approval. All work to be done in a professional manner and all materials to complete the above work to be included in this agreement. Contractor is not responsible for damage to such items as, but not limited to, curbs, sidewalks, driveways, patios, lawns, shrubs, sprinkler systems and appurtenances. This estimate applies only to the job described above. The invoice will be submitted upon completion of the work. The payment is due upon receipt unless specified otherwise. Please sign below and return to the Sierra offices in order to schedule the above work. Prices are subject to change without notice.

Estimate authorized by: \_\_\_\_\_  
 Company Representative

Estimate approved by: *Mark Moorman*  
 Customer Representative

Signature Date: \_\_\_\_\_

Signature Date: **March 14, 2025**