

Re: Quote on second stairmaster

From Tanyard Springs <tanyardsprings@abarisrealty.com>

Date Fri 10/11/2024 4:55 PM

To Adam Cox <adam@metrofitnessinc.com>; Judith Cox <judith@metrofitnessinc.com>; Shireen Ambush <sambush@abarisrealty.com>; Jayson Pradel <jpradel@abarisrealty.com>

Hi Adam & Judith

The Board reviewed & has approved the purchase of the new Stairmaster machine as quoted.

Cordially,

Mark

Mark Moorman, CMCA
On-site Manager
Tanyard Springs HOA
Tanyardsprings@abarisrealty.com

Site Office:
6920 Heritage Crossing
Glen Burnie, MD 21060
Phone: 410-360-4018

Main Office:
Abaris Realty, Inc.
7811 Montrose Road
Suite 110
Potomac, MD 20854
Phone: 301-468-8919
Fax: 301-468-0983

From: Adam Cox <adam@metrofitnessinc.com>
Sent: Wednesday, September 25, 2024 5:43 PM
To: Judith Cox <judith@metrofitnessinc.com>
Cc: Tanyard Springs <tanyardsprings@abarisrealty.com>
Subject: Re: Quote on second stairmaster

Hi Mark -

Sorry for the delayed response. Below is pricing for a new Stairmaster and I attached a pdf with product information for your review.

STAIRMASTER 8 SERIES GAUNTLET (W/LCD) BLACKFRAME

Price \$7,995.00 + sales tax
Freight, Delivery and Installation \$895

Please let me know if you have any questions. Pricing is good for 15-days from today's date.

Best,
Adam

Adam D. Cox, CPA
Metro Fitness, Inc.

(o) 301-841-8066

adam@metrofitnessinc.com

On Sun, Sep 15, 2024 at 2:28 PM Judith Cox <judith@metrofitnessinc.com> wrote:

Good afternoon Mark. I have added Adam Cox to this conversation. He handles all new sales and can help price this for you. Have a great week.

----- Forwarded message -----

From: **Tanyard Springs** <tanyardsprings@abarisrealty.com>

Date: Sat, Sep 14, 2024 at 12:02 PM

Subject: Quote on second stairmaster

To: Judith Cox <judith@metrofitnessinc.com>

Hi Judith

What would be the cost to add a 2nd Stairmaster to the gym area?

Mark

Mark Moorman, CMCA

On-site Manager

Tanyard Springs HOA

Tanyardsprings@abarisrealty.com

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Judith Cox

Vice President

Metro Fitness Inc.



THE ALL NEW 2022 STAIRMASTER 8Gx

Introducing the all-new StairMaster 8Gx! This powerhouse product provides a superior combination of cardio and strength training with features like a deeper, wider step surface, durable, rust-free polypropylene construction, ergonomic handrails to support multiple climbing positions and an all-new drive train that delivers smooth, quiet performance. Its combination of quality and innovation delivers a workout that's quite literally a step up compared to everything else in the gym.



DEVICE CONNECTIVITY

OpenHub LCD and 15" Embedded consoles connect directly with Apple Watch and Samsung Galaxy Watch for real-time data sharing between the equipment and watch using NFC technology to allow a simple tap to pair connection.



PRODUCT DESIGN FEATURES

Available with a variety of OpenHub console options, step-up assist for easy mount or dismount, and a redesigned handrail system that supports multiple climbing positions and includes integrated speed and stop controls for a better user experience. Additionally, the service panel removes with 4 fasteners, allowing for easy access to drive train and electronics.



8Gx

BASE FEATURES

STEP SURFACE	10in (25 cm) Deep x 22in (56cm) Width
STEP HEIGHT	8in (20cm)
STEP RATE	25 Levels ranging from 24-190 steps per minute
STEP UP HEIGHT	9in (23cm)
RECOMMENDED CEILING HEIGHT	10' (305cm)
HEART RATE MEASUREMENT SYSTEM	Telemetry and contact HR (Bluetooth with embedded display)
CONTROLS	New handrail design features integrated speed and elevation controls, stop button and contact heart rate grips
DISPLAY	Choose from LCD, 10" or 15" OpenHub display options
ACCESSORIES	Multiple bottle and accessory holders, LCD and 10" displays pre-wired for 8 Series PVS entertainment, 800/900MHz receivers, and tablet holder
MAX USER WEIGHT	400lb (181kg)
DRIVE SYSTEM	Generator
ELECTRICAL REQUIREMENTS	12 V/5 Amp power supply
ADDITIONAL FEATURES	Landmark Challenge

FRAME

MATERIAL	Powder Coated Steel Frame
CUSTOMIZABLE	Paint color options approval required
STANDARD COLOR OPTIONS	Matte Black (-60)
LENGTH	58in (147cm)
WIDTH	34in (86cm)
HEIGHT	80in (203cm)
PRODUCT WEIGHT	498lbs (226kg)
SHIPPING DIMENSIONS	52in x 38in x 50in (133cm x 96cm x 128cm)
SHIPPING WEIGHT	597lbs (271kg)

ADDITIONAL SKUS

9-5345-8Gx-LCD-60BLK

9-5345-8Gx-10-60BLK

9-5345-8Gx-15-ATSC-60BLK

9-5345-8Gx-15-PAL-60BLK



CONSOLES

DISPLAY	15" StairMaster	LCD	10"
DISPLAY TYPE	Capacitive Touchscreen	Static LCD	Resistive Touchscreen
MULTI-LANGUAGE OPTIONS	English, German, Spanish, Dutch, Portuguese, French, Italian, Swedish, Russian, Finnish, Danish, Chinese, Japanese, Turkish, Polish, Russian, Hebrew, Czech, Slovak	English, German, Spanish, Dutch, Portuguese, French, Italian, Swedish, Katakana, Russian, Finnish	English, German, Spanish, Dutch, Portuguese, French, Swedish
PRE-PROGRAMMABLE WORK OUTS	Yes, 16+	Yes, 14+	Yes, 11+
QUICK START OPTIONS	Yes, single button start options	Yes, single button start options	Yes, single button start options
TV TUNER ENABLED	Yes (Global tuner options)	No	No
ETHERNET AND WIFI ENABLED	Yes	No	No
BLUETOOTH DATA TRACKING/APP CONNECTIVITY	Yes	Yes	Yes
BLUETOOTH HEADPHONES	Yes	No	No
BLUETOOTH HEART RATE	Yes	No	No
APPLE GYMKIT/SAMSUNG GALAXY WATCH CONNECTIVITY	Yes	Yes	No
ADVAGYM COMPATIBLE	Yes	Yes	Yes
RUNTV INTEGRATED WORKOUT VIDEOS	Yes	No	No
EGYM COMPATIBLE	Yes	No	No
INTEGRATED WEB-BASED APPS	Yes	No	No
CUSTOMIZABLE HOME SCREEN	Yes	No	No
HDMI STREAMING	Yes; cables not included	Yes, HDMI streaming available with PVS option; cables not included	Yes, HDMI streaming available with PVS option; cables not included
USB	USB port for software updates and device charging; cables not included	USB port for software updates and device charging; cables not included	USB port for software updates and device charging; cables not included
RFID	Optional	No	No
IPTV/SET TOP BOX COMPATIBLE	Yes, add-on accessories required	Yes, with PVS	Yes, with PVS
ANT+ FOR GROUP DISPLAY	Yes	Yes	Yes
PERSONAL FAN	Yes, programmable auto start	Yes, programmable auto start	Yes, programmable auto start
ASSET MANAGEMENT	Ecofit Optional	Ecofit Optional	Ecofit Optional
TABLET HOLDER	Integrated front	Integrated front, optional top add-on	Integrated front, optional top add-on
PVS	No	Optional	Optional
800/900 MHZ RECEIVER	No	Optional	Optional



PVS FEATURES

PVS	10/8/4 Series
DISPLAY TYPE	15.6" HD LED
RESOLUTION	1366 x 768
TUNER OPTIONS	"1) ATSC/NTSC/QAM 2) PAL/DVB-T/DVB-C"
DIGITAL AND ANALOG SUPPORT	Yes
SIGNAL INPUTS	Coax, HDMI
INPUT RF SIGNAL RANGE	-70 dBm(Min) ~ - 10 dBm(Max)
CLOSE CAPTION	Yes
HEADPHONE JACK	3.5mm on Display

SKUS

- 700-0386-13: SILVER MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/SILVER TR MOUNT
- 700-0386-16: BLACK MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/QS TR MOUNT
- 700-0386-20: BLACK MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/SILVER TR MOUNT
- 700-0387-13: SILVER MYE PVS SCREEN, 2016, PAL TUNER w/SILVER TR MOUNT
- 700-0387-16: BLACK MYE PVS SCREEN, 2016, PAL TUNER w/QS TR MOUNT
- 700-0387-20: BLACK MYE PVS SCREEN, 2016, PAL TUNER w/SILVER TR MOUNT
- 700-0388-13: SILVER MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/SILVER TH MOUNT
- 700-0388-16: BLACK MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/QS TH MOUNT
- 700-0388-20: BLACK MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/SILVER TH MOUNT
- 700-0389-13: SILVER MYE PVS SCREEN, 2016, PAL TUNER w/SILVER TH MOUNT
- 700-0389-16: BLACK MYE PVS SCREEN, 2016, PAL TUNER w/QS TH MOUNT
- 700-0389-20: BLACK MYE PVS SCREEN, 2016, PAL TUNER w/SILVER TH MOUNT
- 700-0390-13: SILVER MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/SILVER BCG MOUNT
- 700-0390-16: BLACK MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/QS BCG MOUNT
- 700-0390-20: BLACK MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/SILVER BCG MOUNT
- 700-0391-13: SILVER MYE PVS SCREEN, 2016, PAL TUNER w/SILVER BCG MOUNT
- 700-0391-16: BLACK MYE PVS SCREEN, 2016, PAL TUNER w/QS BCG MOUNT
- 700-0391-20: BLACK MYE PVS SCREEN, 2016, PAL TUNER w/SILVER BCG MOUNT
- 700-0392-13: SILVER MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/SILVER FC MOUNT
- 700-0392-16: BLACK MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/QS FC MOUNT
- 700-0392-20: BLACK MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/SILVER FC MOUNT
- 700-0393-13: SILVER MYE PVS SCREEN, 2016, PAL TUNER w/SILVER FC MOUNT
- 700-0393-16: BLACK MYE PVS SCREEN, 2016, PAL TUNER w/QS FC MOUNT
- 700-0393-20: BLACK MYE PVS SCREEN, 2016, PAL TUNER w/SILVER FC MOUNT
- 700-0489-20 BLACK PVS, PAL TUNER w/ 4-TR MOUNT
- 700-0489-74 PVS, PAL TUNER w/ 4-TR MOUNT
- 700-0490-20 BLACK PVS, ATSC/NTSC TUNER w/ 4-TR MOUNT
- 700-0490-74 PVS, ATSC/NTSC TUNER w/ 4-TR MOUNT
- 700-0491-20 BLACK PVS, PAL TUNER w/ 4-CT/UB/RB MOUNT
- 700-0491-74 PVS, PAL TUNER w/ 4-CT/UB/RB MOUNT
- 700-0492-20 BLACK PVS, ATSC/NTSC TUNER w/ 4-CT/UB/RB MOUNT
- 700-0492-74 PVS, ATSC/NTSC TUNER w/ 4-CT/UB/RB MOUNT
- 700-0496-16: BLACK MYE PVS SCREEN, 2016, ATSC/NTSC TUNER w/QS 10TR MOUNT
- 700-0500-16: BLACK MYE PVS SCREEN, 2016, PAL TUNER w/QS 10TR MOUNT

Core Health & Fitness is more than gym equipment, we offer innovative solutions for all your facility needs. This is why we've brought together five of the most recognizable fitness brands to ensure our customers can offer their members authentic fitness experiences. Whether working with us directly or through our partners and distributors worldwide, we provide the highest quality equipment backed by a service and support team that will always go the extra mile to get you what you need, when you need it. Partner with us and see how our Core Values motivate our every decision.

